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AccuFund Honors Its Highest Performing Resellers for the Past Year

Presents Partner Leadership Awards to Sales Leaders for AccuFund's Accounting and Financial Management Solutions

Needham, MA – April 25, 2017 – AccuFund, Inc., provider of financial reporting and accounting software for nonprofit, municipal and government organizations, today announced the recipients of its annual Partner Leadership Awards for sales and marketing success in the previous year. Presented at a special dinner during AccuFund's annual reseller meeting, held March 24 – 26, the awards recognize the volume sales leaders for the AccuFund Accounting Suite.

AccuFund bestowed Partner Leadership awards for overall volume sales leadership, volume sales leadership in the government and nonprofit sectors, volume leadership in add-on sales and total unit sales, volume leadership in cloud/online sales, marketing excellence and customer installation and support excellence.

The 2016 AccuFund Partner Leadership award recipients were as follows:

- ComputerWorks NFP, volume sales leader overall and volume leader in government sales, total unit sales and add-on sales;
- Waypoints, LLC, second volume sales leader overall and volume leader in nonprofit sector sales;
- EMK, Inc., third volume sales leader overall;
- Inventive Software Systems, volume leader in cloud/online sales;
- Brisbane Consulting Group, partner leader in marketing excellence;
- BW Consulting, partner leader in marketing excellence; and
- Mountaineer Computer Systems, partner leader in installation and support excellence.

“We’ve assembled a team of resellers who are among the best in the government and nonprofit financial management solutions market,” said Peter Stam, president of AccuFund, Inc. “These proven sales leaders are driven to provide their customers with the best solutions in the market. We are proud that they are dedicated to solving their customers’ problems and addressing their finance management needs with the implementation of our products.”

“We are very proud to receive this recognition as the volume sales leader for the second year in a row,” said Jeff Durante, President at ComputerWorks NFP Solutions. “It is our pleasure to offer AccuFund’s powerful and feature-rich accounting solution and to work with its dedicated team of developers and support people, who share our focus for addressing customers’ needs and requests.”

“AccuFund provides us with a product that is extremely well-suited for our nonprofit customers and meeting their specific accounting needs as well as their budget requirements,” said Pate Williams, President at Waypoints, LLC. “AccuFund is a perfect fit for my government customers as well, as it provides them with an easy to use product that handles their complex finance management needs. Working with a superlative solution such as the AccuFund Accounting Suite supports our standing as a top reseller in these markets.”

“Receiving this recognition from AccuFund for our sales achievement is very meaningful, as few vendors show their appreciation in this way,” said Elisa Kearny, president, EMK Consulting. “AccuFund provides us with financial management solutions that are very easy for us to sell, implement and train our customers to use. More importantly, AccuFund’s products provide our customers with greater simplicity and convenience with managing their finances, helping them to be more efficient and productive and better serve their constituents.”

The AccuFund reseller meeting was held March 24 -26, 2017 at the Tropicana Hotel in Las Vegas, Nevada. In addition to the presentation of the AccuFund Partner Leadership awards, the meeting provided attendees with technical updates, training on new software, and sales techniques. The company has resellers across the United States who attend the annual reseller meeting each year.

About AccuFund

AccuFund, Inc. is a nonprofit financial improvement systems specialist. AccuFund uses award-winning financial software, consulting services and industry best practices to help organizations streamline processes, improve efficiency and lower costs. Their nonprofit financial solutions are available on-premise or cloud-based.

AccuFund provides scalable accounting software systems to nonprofit organizations and government agencies. AccuFund’s products are available exclusively through Value Added Resellers (VARs) located throughout the United States. The VARs provide AccuFund’s customers with cost-effective onsite training and installation assistance.

For more information, call 877-872-2228 ext. 231, email kristenf@accufund.com or visit www.accufund.com.

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